



Investor Profile

This investor profile is designed for us to assess what type of mortgage investment would be suitable for your investment goals. We recommend you complete this profile before making any mortgage investment with Downing Street Financial Inc. As mortgage investments are presented on a case by case basis to you, we do not wish to present you with an investment opportunity that does not meet your investment goals.

Name: First: _____ Date: _____
Last: _____ Male Female
Address: _____ T: - -
City: _____ F: - -
Postal Code: _____ E-mail: _____
Birth Date: Day ____ Month ____ Year ____

1. Have you ever invested directly in a mortgage? Yes No

2. How would you describe your investment approach:

Conservative
Moderate
Aggressive

3. Do you have a target return when you invest in a mortgage?

Between 6-8%
Between 8-12%
Over 12%

4. Are you an "Accredited Investor"* Yes No

*An "Accredited Investor" is defined in Rule 501(a) of Regulation D under Rule 144 of the Securities Act. This definition includes certain institutional investors and (a) any natural person whose individual net worth, or joint net worth with that person's spouse, exceeds \$1,000,000 at the time of purchase; or (b) any natural person who had an individual income in excess of \$200,000 in each of the two most recent years or joint income with that person's spouse in excess of \$300,000 in each of those years and who reasonably expects reaching the same income level or greater in the current year.

5. Which one of the following best describes your investment comfort?

Preservation of my principal is most important

I am willing to accept some risk for a higher than average return

I want very high returns and am willing to accept some loss of my principal

6. Which one of the following best describes your current financial position?

I will require the income from my investment to supplement my other sources of income

I will require the principal from my investment in the near future for other investments

I do not require the principal from my investment in the near term

7. If you are comfortable with mortgage investments, what amount of money do you think you will invest over the next 3 months?

\$25,000 - \$ 50,000

\$50,000 - \$100,000

\$100,000 - \$300,000

Over \$300,000

8. What is your current household income?

Under \$100,000

\$100,000 - \$200,000

Over \$200,000

9. How did you hear about us?

Referral

Newspaper Ad

Internet

Direct Mail

Other

Please explain: _____